

NSW ENERGY & GREENTECH [ENVIRONMENTAL TECHNOLOGIES]

Upcoming Events & Business Opportunities

NSW Industry & Investment [formerly NSW Department of State and Regional Development] is pleased to provide you with the following GreenTech business opportunities and information:

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- § Aust. Institute of Energy Meeting 7 September
- § ECO Investor Forum 2009 21 October
- § Tech23 Pitching Conference 27 October
- § Eco Expo Asia 27- 30 October, Hong Kong
- § Grants, Assistance, Business Opportunities
 - Wind farms fees waiver
 - Clean Energy Innovation Centre, Enterprise Connect
 - Tender Opportunities in NSW – online government agencies
 - Green Loans [domestic]

UPCOMING EVENTS

September 7 Australian Institute of Energy *Building Energy Efficiency & the NSW ESS, DSRD MLC Centre, 5.30pm* Industry update on new NSW Energy Savings Scheme [ESS], trends and opportunities for energy efficiency in building & construction. Presentations by: David Hemming [ex NSW Dept of Water & Energy; Christallo Kouris & Steve Franetic, Fletcher Insulation; Be updated on the NSW ESS; Hear the latest in energy efficiency trends for commercial and residential buildings; and Network with all sectors of the energy industry. Non-Members of the Institute \$30, full-time students free; Members free; RSVP to syd@aie.org.au by 2 Sep 09

October 21 ECO INVESTOR Forum 2009 - *Australia's Biggest Gathering of Leading Cleantech Companies* Meet the companies and learn about investing in coal seam gas, geothermal energy, wave energy, distributed energy and fuel cells, clean energy retailing, air and water purification, plantation forestry, lighting efficiency, international environmental equities, managing a green portfolio, network with other environmental investors.

Investors can hear and meet with senior executives from Australia's leading environmental investment companies and fund managers, and network with other environmental investors, at the **Eco Investor Forum** http://www.ecoinvestor.com.au/html/Eco_Investor_Forum_2009.htm

October 27 Tech23 Opportunity for up to 50 innovative ICT start-ups and early stage companies to exhibit their technologies to an audience of 300 investors, industry leaders and fellow entrepreneurs. Tech23 is sponsored by the ATS and the NSW Department of State and Regional Development. More information, costs to pitch, etc., available by emailing tech23@slatteryit.com.au Applications close Friday 14 August. www.tech23.com.au

Eco Expo Asia 27- 30 October 2009 Austrade Hong Kong would like to invite the NSW companies to participate in the Australian Wanwu Clean Technology Mission to Eco Expo Asia 27- 30 October 2009 in Hong Kong (www.ecoexpoasia.com). Hong Kong's largest environment-related trade exhibition, the mission program will enable participants to utilise an Austrade national stand and promotional program to meet potential business partners at the Expo. A mission brochure and the Wanwu directory will be used to promote your products to potential partners prior to the show and at Austrade's stand. The mission will include an industry seminar and a networking reception to launch the Wanwu Initiative in Hong Kong. Further information and to register, contact Emesa Yeung Business Development Manager Building Construction, Rail & Clean Energy Austrade Ph 852 2588 5310 Mobile 852 9033 0201 Email : emesa.yeung@austrade.gov.au

GRANTS, ASSISTANCE AND PROJECT OPPORTUNITIES

NSW PREPARES FOR Clean energy Revolution

The New South Wales Government has announced that it will waive all project fees for investors wanting to build wind farms.

- § wind farms that are at least 30 megawatts will be treated as critical infrastructure and planning decision will be made within four months.
- § The Government will also waive project fees until the middle of 2011.



Clean Energy Innovation Centre, part of Enterprise Connect – *now seeking client engagement*

The Clean Energy Innovation Centre (CEIC) helps small and medium size businesses in the clean energy industry improve their productivity and competitiveness by providing professional business advisory and development services. The Centre will also help to build collaboration between researchers and businesses, and assist clean energy businesses to access the latest technologies and market specific information.

- § Comprehensive business improvement diagnostic (free service).
- § 50% grant (max \$20,000) towards the cost of “Tailored Advisory Services” to address issues and/or opportunities identified in the diagnostic.
- § Complementary services provided by a particular Centre.
- § “Researchers in Business” grants to pay up to \$50,000 towards the cost of seconding a researcher to a firm to conduct applied research.

The CEIC will also be a key element of the network for the clean energy sector and will be able to connect clean energy firms, even if they are not eligible for a business review. Further information CONTACT Ken Long Business Adviser Clean Energy Innovation Centre Enterprise Connect Phone: 0449 901 600 Email: ken.long@innovation.gov.au web: <http://www.enterpriseconnect.gov.au/Innovation/CleanEnergy/>

Tender Opportunities in NSW

The NSW Government Agencies [eTendering](#) website lists the most recent information about NSW business opportunities, including upcoming, current and closed business opportunities that have been provided by agencies. This site also provides details of awarded contracts over \$150,000 in value.

- § Free tender notification Upon registering to use this NSW eTendering system, you will also be given the option to receive email notifications when new tender opportunities, that match your self-defined profile, are published here. To register for this free service. For existing users login to update your profile.

Green Loans – domestic only

Green Loans is a new Australian Government initiative to help Australians tackle climate change. The Green Loans Program assists Australian families to install solar, water saving, and energy efficient products. The Green Loans Program provides: detailed, quality Home Sustainability Assessments; and access to interest free Green Loans of up to \$10,000 each to make the changes recommended in the assessment. Book now To book your free Home Sustainability Assessment, call the Hotline on 1800 895 076 (9.00am-5.00pm EST, Monday-Friday).

Wanwu Initiative

The Wanwu Initiative has been developed by Austrade to provide a co-ordinated marketing platform to introduce capable Australian firms into Chinese eco-projects and funding opportunities. A Chinese language directory will showcase capabilities of Australian environmental, clean energy and green-building companies. This industry cluster will be target marketed by Austrade to Chinese urban and rural local authorities, state-owned conglomerates, energy generators and property managers, and at exhibitions and trade shows (including the YRF and 2010 Shanghai World Expo). To register your company's interest in joining the Wanwu Initiative, visit the [Austrade Wanwu Initiative website](#) and complete the registration form - <http://www.austrade.gov.au/default.aspx?ArticleID=11108>

For further information or assistance, please contact the *Energy and Enviro Investment & Industry Development Team*:

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